



:: Case Study

Education – Coronado Unified School District

ESET NOD32® Antivirus – Business Edition

Taking Malware to School



Coronado Unified is a K-12 school district located just south of downtown San Diego — on Coronado Island. The district includes five schools: two elementary, one junior high, one high school and one alternative academy. There are a total of 3,200 students enrolled, with 400 staff.

Slade James is supervisor of network services, and is responsible for maintaining approximately 1,200 computers across the five schools. He oversees the entire network, including all systems and peripherals related to technology including telecom, television, data and networking.

How it Began

When he arrived at CUSD, Slade inherited a network protected by Norton Antivirus by Symantec. It worked well enough that Slade didn't feel the need to make any changes — at first. But, as time wore on, he began finding that more viruses and other malware were penetrating his defenses and infiltrating the network.

"It was not catching the newest viruses that were coming out," said Slade. "Additionally, price was becoming an issue." However, Slade's biggest concern turned out to be management, as he was committing more and more man-hours to managing updates and reviewing log files. Finally, he decided it was time to evaluate new security software. Candidates included McAfee, Sophos and ESET.

"Since ESET was located blocks away from our offices, we were aware of them. My network technician struck up a relationship, and found it was a relationship we could build upon. We liked the fact that it was a local company. Coronado really supports its schools and in turn the schools like to support the community. In addition, we've found ESET employees very pleasant and easy to deal with."

Home field advantage aside, ESET soon proved itself on the playing field as well.

Quick Facts

Organization name:	Coronado Unified School District
Location:	Coronado, California, USA
Industry:	Education

A More Effective Solution

"With regard to 'In-the-Wild' viruses, Norton was effective. I would say it had a 95 percent detection rate. ESET was closer to 99 percent," said Slade. Coronado Unified decided on ESET NOD32® Antivirus, and has been a customer for over three years. Slade appreciates the ease of management and deployment — including the ability to push out software updates — not to mention getting his life back. "With Norton, we would spend about 40 hours a month on maintenance and support. With ESET NOD32 Antivirus, we might only need to work with it five minutes a day to review logs and read through the daily email notifications."

Slade continues, "I've been in this field 20 years. I've dealt with Sophos, McAfee, Norton and now ESET. ESET is by far the best I've ever had to work with. I'm so happy to work with them...NOD32 catches more In-the-Wild viruses, has a much better management tool, and has a better price point. The people are really nice and easy to work with. We've developed a long-standing relationship because there is always someone to help out. When there is a problem, ESET does what it can and that's cool!"

Tell a Friend!

Slade isn't keeping the news to himself, either. "I'm on many mailing lists for technology leaders around the country and I recommend ESET to anyone who will listen...even those who don't want to listen."



ESET @ work	
Customer Problem	ESET Solution
Bloated software consumes significant CPU resources	Lightweight system footprint, minimal CPU usage
Slow performance, cost factor for the team	Dramatic improvement in performance
Computers "still not acting right"	Detected malware left resident by other AV product scans

"ESET is by far the best I've ever had to work with."

— Slade James



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